

Letter from the Director

On behalf of the RegMed XB team, I am happy to announce the launch of our newsletter. We are fortunate to have so many dedicated people working to make the ambition of RegMed XB a reality, and this newsletter will serve as a communication portal for our collective progress to establish the institute, and as a central place to announce news and upcoming events.

Speaking of establishing the institute, we had an important event at the Château Neercanne in Maastricht just before the holidays. Many of the major Dutch and Flemish stakeholders came together to sign a Memo of Understanding to scale-up to €250M over ten years. This was a big moment, as we now have a collective understanding and can start working to secure the funding and further develop the business case.

In the coming period, we will be thinking hard about our societal leadership position in regenerative medicine, including areas such as regulation, affordability, and how to achieve both economic and societal benefits. For example, we are meeting health insurance companies to see how we can collectively help our developments benefit patients. We are also laying out a business model for regenerative medicine, based on the outcome of a workshop we recently hosted (see more detail below), and will be conferring with the Scientific Board on these issues to align our scientific and economic interests.

Kind regards,

Marianne van der Steen, General Director RegMed XB



News highlights

Phase 1 is hiring

RegMed XB "Phase 1" is open and the scientists have begun filling the ~35 vacancies across the four participating regions.

New Project Manager

The RegMed XB office has a new team member: Dr. Tom Mastenbroek, the Project Manager for Phase 1. Many of you will see him soon, but you can always contact him by email (t.mastenbroek@regmedxb.com).

Progress meetings

A schedule of Quarterly Progress Meetings for Phase 1 has been sent out to all public and private partners for each Moonshot.

Add your upcoming events

If you have an upcoming event that you would like listed in this newsletter, please contact Romina Gentier (r.gentier@regmedxb.com).

Report on the workshop: "How to build a cross-border regenerative medicine ecosystem"

Following this stimulating workshop, we identified six key areas of attention for RegMed XB:

- 1) Regulatory pathways: monitor the European situation and take lessons from the US and Japan.
- 2) Enabling technologies: consider their importance in scaling a disruptive innovation to a mature industry – but how to finance them?
- 3) Business models: new and emerging models for regenerative medicine to increase return on investment for companies and create affordable solutions for patients.
- 4) Perform early technology assessments and develop reimbursement models
- 5) Insurance companies: what role can they play?
- 6) Valorization infrastructure: the importance of scaling to build a world class ecosystem that attracts the right investors and partners for the start-up community

As next steps, we will first bring these issues to the Scientific Board for their input and then we will begin developing a strategic plan with more stakeholders. As such, you can expect to hear about follow-up meetings on these very timely and important topics.

Upcoming events

RegMed XB Global Launch – 24 October 2017, Boston MA, USA



We will be launching RegMed XB on a global stage in Boston. We still have some spots for companies who would like to present, so please contact Marianne van der Steen if you are interested (m.vandersteen@regmedxb.com).

Documentary on NPO1 – November 2017

RegMed XB will be featured in the final episode of a five part documentary on NPO1 called "Dokters van Morgen". For more information, contact Marcel Hammink (marcel.hammink@gmail.com).



Collaborative Health Foundations – 10 November 2017



The collaborative health foundations are organizing the second edition of SGF-day. The theme is cooperation. They envision that health foundations are more effective when they cooperate with other parties. The SGF-day consists of a plenary programme and a workshop. During this day RegMed XB will be one the examples on how health foundations can collaborate with each other and external public & private partners. For more information, contact Tom Mastenbroek (t.mastenbroek@regmedxb.com).

Visionary Seminar - 14 September in Maastricht

Visionary Seminar on Regenerative Medicine hosted by the Flanders Smart Hub. RegMed XB has been asked to participate in a panel discussion. <http://www.leuvenmindgate.be/activities/cross-border-regenerative-medicine>.